FAMILY NIGHT FOR SCOUTING AGENDA

Required Materials

Supplies Provided by Unit
Pre-opening set up/activities
Activity for new cubs during meeting
  Bobcat materials
  Fun Activity for all youth: Red light green light with scout sign, balloon relay races, keeping balloon in the air game, paper airplanes (build and get closest to targets)
Leader support
Pack calendar for each new family
Direction signs (so new families know where to go in the building)

Optional, but Recommended
Decorations
Pack pictures/display board
Refreshments

Supplies Provided by District
Preparation support
New family materials (including parent guide, talent survey, 100 point form, youth applications, adult applications, table tents)
Resource box (extras of all paperwork, mini boys’ life and attendance sign-in rosters)
Membership team presence (if desired)

Pre-Opening (at least 30 minutes prior to meeting)—handled by the pack
  1. Place posters at entrances and to help guide people
  2. Set up displays
  3. Set up meeting room
  4. Place table tents and den rosters on each table.
  5. Place membership packets at the entry/welcome table
  6. Have parents fill out applications as they arrive & fill out attendance sheet
  7. Be prepared with Pre-opening activities: Ideas include crossword puzzles, scout oath & law puzzle others?

Opening (10 minutes...15 max!)—handled by the pack
  1. Conduct Flag/Opening Ceremony with new Scouts repeating after you the Oath & Law
    - Show & explain the salute & sign
  2. Show & explain the handshake
  3. Divide the youth and adults into separate groups and youth go to learn about what the Oath & Law Mean and have a fun activity.
    - Divide youth into smaller groups if there are a lot of kids.
Review New Parent Guide (10 minutes)—handled by the pack or membership team

Recruit Adults (15 minutes)—handled by the pack or membership team
1. Set the stage to get parental help (choose one)
   a. Yardstick talk
   b. It Takes the Whole Room talk
2. Motivate families by using personal stories
3. Secure den leadership
4. Registration
   a. Register and collect payment for each youth and newly recruited direct contact leader
   b. Each family completes the family talent survey
   c. Each family completes the 100 point form
   d. Each family pays the predetermined fee
   e. Collect all applications & money

Closing (5 minutes)—handled by the pack
1. Bring youth back in
2. Invite youth and adults to join for refreshments

Adjourn
1. Paperwork and money given to district team member (if present)
2. Paperwork and money to council with 48 hours
RECRUITMENT NIGHT SAMPLE FLOOR-PLAN

This is a floor plan for a typical Family Night for Scouting. Be sure all tables are clearly marked by grade. As families enter, distribute the membership packets, and direct them to the appropriate table for their grade.

Doing this simple task at the beginning will save a tremendous amount of time and organization later. Parents and youth will be sitting in “den areas” that will make the registration process go smoothly. Design a well laid out, professional presentation, with books and flyers at each table. This type of set-up provides an eye-catching display.

Promote buying and wearing uniforms. This will help with year-round recruitment. A mini campsite or other display in the entry area serves as a great visual for the Cub Scout outdoor program. Be sure to set up your pack display board so new parents can see the fun photos of your pack.
SIGN-UP NIGHT ACTIVITIES

Two things should be accomplished with the scout on sign-up night: finish most of the Bobcat rank, and HAVE FUN!

First, most of the Bobcat will be completed at the start of the meeting. This will help the parents understand and see what is happening. Remember, new Scouts don’t need to have it memorized before they earn the badge. That is not the point.

In the first 15 minutes, you should be able to cover requirements 1-6. These include:
-- the Scout Oath
-- the Scout Law
-- the Cub Scout Sign
-- the Cub Scout Handshake
-- the Cub Scout Motto
-- the Cub Scout Salute

Remember, for the Oath and Law that Lions do not earn the Bobcat but they still participate.

Feel free to make and have posters with these requirements on them. Older scouts will be able to read the oath and law, while younger ones may need to repeat it.

As you break out the youth, if there are a lot of new Scouts, plan to break them up into age appropriate dens and rotate them through different stations or split them up into groups of 10.

First, to help them LEARN the Oath and Law, talk about what each part means.

Have fun games and activities planned. For example, play red light green light with the scout sign, have balloon relay races, play a game to keep the balloon in the air, teach them how to make paper airplanes and see who can get them closest to targets, use tennis balls around a circle of scouts, and have them repeat each other’s names, to get to know each other. Do this a couple of times. Have them do some basic exercises, teaching them that scouts are physically fit. Jumping jacks, crab races and sit ups are good basic exercises that they will know how to do.

Get the scouts good and wound up & provide families with information to take home on the preventing abuse section of their handbooks, so they can receive their Bobcat at the very next meeting!
**Materials Provided by the District For Sign-Up Night**

**Sign Up Night Roster**
At your sign up night, you will have a much larger version of this information. The goal is for *every family* to sign in. At the end of the evening, you will get a copy of the roster as will your membership team. You should plan to call those families that do not complete registration forms within 2 days of your sign up night. Ask if they had concerns, and if they are still interested in joining scouting. Let them know when the next den meeting is and invite them to attend. The day before the den meeting, reach out to them one more time, as a reminder.

<table>
<thead>
<tr>
<th>Child’s Name</th>
<th>Parent’s Name</th>
<th>School</th>
<th>Grade</th>
<th>Age</th>
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FAMILY TALENT SURVEY

Each parent or adult family member should fill out a separate sheet and turn it in at this meeting.

Pack_____________  Chartered Organization_______________________  Date______________

Welcome to the Cub Scout family of our Pack. As explained to you, Cub Scout is for parents as well as scouts. We have a fine group of families who have indicated a willingness to help, according to their abilities. We invite you to add your talents and interests so that the best possible program can be developed for your child and his or her friends.

Den Leaders are always busy with den activities. Our pack leaders and committee members know you have talents and abilities that will help in the operation of our pack. Although your help may not be on a full-time basis, whatever you can do will be appreciated.

In making this survey, your pack committee wants to uncover ways you can enjoy giving assistance. Please answer the following as completely as possible:

My hobbies are:____________________________________________________________________________

I can play and/or teach these sports:_______________________________________________________________

My job, business, or profession would be of interest to Cub Scouts:__________________________________

Previously, I have been in Scouting as a Cub Scout _____  Boy Scout (Scouts BSA) _____  Girl Scout _____
Venturer _____  Explorer _____  Adult leader _____  Rank(s) Earned ________________________________

I can help in these areas:

__Carpentry  __Computer Skills  
__Swimming  __Drawing/Art  
__Games  __Radio/Electricity  
__Nature  __Drama/skits  
__Sports  __Cooking  
__Outdoors  __Sewing  
__Crafts  __Transportation  
__Music  __Bookkeeping  
__Other: _____________________________________________________________________________

NEW CUB SCOUT PROGRAM AREAS!

__Fitness  __Duty to God  __Healthy Snacks  __Online safety  
__Science  __Engineering  __Genealogy  __Collections/Hobbies  
__First Aid  __Civics  __Pet Care  __Law Enforcement

Name________________________________________  Email________________________________________
Address______________________________________  Scout’s Name________________________________
Phone________________________________________

Special Program Assistance

__I have a SUV  __Van  __Truck__  
__I have a workshop__  
__I have family camping gear__  
__I can make contacts for special trips/activities__  
__I have access to cottage/camping property/boat__  
__I can give other special assistance__  
________________________________________________________________________________________
100 POINT ADULT PARTICIPATION FORM

For years, parents have made Cub Scouting an enriching experience for the entire family. The Cub Scouting program has strengthened families, provided adventure and diversity, created fellowship, and instilled ideals in young men. By volunteering for 100 points, you will help ensure that we can provide the best Cub Scout program for your scout. Thank you for your support.

POINTS & POSITION DESCRIPTION

☐ 100 DEN LEADER OR ASSISTANT – run weekly / bi-weekly den meetings, complete on-line training, attend monthly committee meeting, and monthly Pack meetings.

☐ 100 TITLED COMMITTEE PERSON - perform titled job, complete on-line training, attend monthly committee meeting, and monthly Pack meeting. 

☐ 80 COMMITTEE MEMBER AT LARGE – serve on at least one Pack subcommittee, complete on-line training, attend monthly Pack meetings, and at least four monthly committee meetings.

☐ 60 DAY CAMP LEADER VOLUNTEER – June or July one week. Attend day camp training, register and supervise eight boys or girls through one week of activities during the day

☐ 40 BLUE & GOLD BANQUET COMMITTEE –February. Annual Pack celebration dinner

☐ 40 PINEWOOD DERBY COMMITTEE – 1st quarter of the year

☐ 40 POPCORN SALES COMMITTEE – September through December

☐ 40 ROUNDTABLE ATTENDEE – Attend monthly district leaders meeting and report information to Pack Committee

☐ 40 Data Entry/Record-keeping

☐ 20 SCOUTING FOR FOOD COMMITTEE – Spring food collection drive

☐ 20 FOOD SERVICE – Serve food or attend concessions at selected dinners

☐ 20 BOOTH & EXHIBITS – Volunteer two hours in a booth at a back to school or open house activity

☐ 20 SPORTING EVENTS – Volunteer to organize and supervise a Pack athletic competition

☐ 20 DRIVER-Provide transportation to selective non meeting events during the year

Parent Signature ___________________________ Date ______________ Email ___________________________

Parent Name __________________________________ Scout’s Name(s) _______________________________

Environmentally friendly / Digital forms: Please see www.cubscouts.org/digitalforms for more information.
ADULT RECRUITING SCRIPT

We have included two useful scripts for encouraging adults to register as leaders. After the second talk is the rest of script. You can use either in recruiting adults to help your pack. At the conclusion of the talk, discuss the specific needs of the pack. If you need a den leader, go to the table of that den and tell them what you need. Give them time to discuss—more often than not, you will get “co” leaders. Parents will look at each other and say “I will if you will.” What a great answer! You’ve now picked up two leaders! Then, hand out the resource survey and the 100 point form. Explain that these are for the pack leaders to know who to call when something comes up, and that you would like every family to score 100 points. All of this is explained in each script. Neither is better than the other—decide which is best for your pack personality!

The Yardstick

Hello! My name is ____________________________. I’m here tonight to reinforce everything that you have been told already. We’re all here—you, me, the leaders—because we want the very best for those youth in there.

<hold up a yard stick with markings at 8 inches and 16 inches>

If your child is 8 years old today, you have very little time to make an impact on him before he or she turns 16. (reference the distance between the 8-inch mark and 16-inch mark)

As I look around the room tonight, I would guess that the average age of the scouts would be about eight years old.

We know that as we all get older the time tends to slip away and go by faster each year.

Think for a moment how fast that nine years has gone by. We are always commenting on “how fast they grow up” and “where does the time go.”

Your child is nine years old today. Just think how quickly the next nine years will go by. Before you know it, he or she will be sixteen, with a job, a license, and on the way to independence. Two years after that, he or she may be going off to college, moving away from home or joining the military.

With that said you have just nine quickly passing years to positively impact what type of young person your child will turn out to be. Being a part of Cub Scouts can help you with that positive impact. Scouting makes leaders. In your parent guide, you see the evidence of what scouting does: more education, more community participation, less risky behavior as a teenager, and so on.
By coming this evening, your child simply asking that you spend an average of three hours per week helping him have a fun experience in Scouting. You have opened the door to that fun experience by being here. Now, you ask yourself one question: am I going to push my child through the door? Or am I going to walk through the door with my child?

Remember—your direct impact time with your child is just about half over. Tonight, we ask not only that you sign-up your child for Cub Scouts, but that you commit to help, to be part of your child’s Cub Scout experience.

Is that too much for an eight-year old to ask?

Option 2

*We Need Everyone*

Hello! My name is ____________________________. I’m here to reinforce everything you’ve been told this evening.

I want to explain to you how scouting works—really works—in a local program such as this. At the top of every Cub Scout pack is a Cubmaster. You have met our Cubmaster already this evening, so you can rest a little easier—we aren’t going to ask you to be Cubmaster! But let’s see how this works. <ask someone to stand and represent the Cubmaster>

The Cubmaster is responsible for the day-to-day operations of the Cub Scout pack. He or she is assisted by a committee chair. Again, we have one of those, so you don’t need to worry here either! <ask someone to stand and represent the committee chair>

The committee chair is responsible essentially for the “back office” operations of the pack.

Each den, or grade level, has a leader. <ask a parent at grade table to stand> Each den leader really needs to have an assistant as well. <ask another parent at each table to stand>

Now, for the back office. Each pack should have someone responsible for finances, for record-keeping, for activities, and for membership. <ask four more parents to stand>

*At this point, how many more parents you ask to stand depends on how many you have in the room. Start giving examples of pack positions: pinewood derby, day camp, outdoors, blue and gold, popcorn and invite people to stand. Use more than one per position if you’d like. Finally, finish with this next part...*
Finally, you may be one of those parents who really wants to be involved, but you work a crazy schedule. So what can you do? Every pack needs someone who can help drive! <ask the last of the parents to stand and represent the drivers>

Now, look around the room—see that the room is all standing. Cub Scouts is just like other organizations and teams...everyone needs to take a turn bringing Hi-C and orange slices!

<ask everyone to sit down>

Now, let’s talk about your pack. Our top leadership is secured, but we do need a few other positions.

__________ grade, we need a <leader><assistant leader> for your den. In addition, we need a couple of additional members of our committee.

_______________ grade parents, I’m going to give a few minutes to discuss among yourselves which of you or more than one of you would like to have a role with the den. Remember, we do have training for you. We will make sure that you know what you are doing before you even get to your first meeting!

For everyone else, please give some thought to how you can help!

At the conclusion of either talk:
And let’s move on to filling out our paperwork!

In your packets, you have several things we’d like you to fill out.

First, you have the youth application for your child. Please fill this out this evening as well. Remember the fee to join is $_____.

Next, you have a parent resource survey. This will help us know what skills lie in our pack! We do lots of different activities, as you’ve seen. We need to know what you can do!

Finally, you have a form called the “100 Point Form”. We want every family to score 100 points tonight! The form is very easy. Using the form, mark which lines describing positions you are interested in filling. We’d like to your family to total at least 100 points.

When you are all done with these three forms, please turn them in to ___________________________. Your children are done with their activity; refreshments are coming soon! Thank you for coming tonight!
2020 Cub Scout Recruitment Incentive

Pack: _________ ended December 2019 with _____ Scouts

We want EVERY pack in the Sioux Council to receive FREE pinewood derby cars in 2020. The requirements are listed below. Participate in the two required sign-up nights and have growth.

Let’s explain how “growth” is determined. We use the number of registered Cub Scouts in your pack on December 31, 2019, rather than the roster you rechartered with. If we used your recharter roster, and you dropped, say, 10 youth, and you recruited 8 in the fall, your pack is SMALLER in 2020 than it was in 2019! You recruited new youth, and new families, but you didn’t really grow—you shrank! We want to make sure that you GROW! Hence, we use the December 31 roster number—those youth registered in your unit on December 31, 2019.

Here, then, is your checklist for FREE pinewood derby cars.

<table>
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<tr>
<th>Requirement</th>
<th>Completed?</th>
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<tr>
<td>Actively participate* in <strong>one of the three Sioux Council-supported school recruitment night in August or September</strong>, as described in the recruitment guide</td>
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<td>Actively participate* in a 2nd recruitment night <strong>at your October pack meeting</strong></td>
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<tr>
<td>Have unit growth on October 31, 2020 over December 31, 2019.</td>
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*Actively participate means that you:
- staff your own school for the first sign-up night
- provide the needed materials for the first sign-up night
- provide us with your October pack meeting date to put fliers in your school and provide information to your district executive at least three weeks in advance
- collect applications and fees at both sign-up nights
- turn in applications and fees within 48 hours of your sign-up night to your district executive or the Sioux Council office.

Please note: you can still have the district assist you with adult recruitment at your sign-up night and be considered as having “actively participated” in your school sign-up night.

_School sign-up nights will be August 27, September 15 or September 21*._

*September 21 is only available for certain packs and schools, where school starts after Labor Day or other extenuating circumstances. Talk to your district executive if you have questions.*